Trail's End
Over 73% goes to local Scouting

# SCOUT SALES SCRIPT

**Practice this script to maximize sales.**
"Hello, my name is _____ and I'm with pack/troop _____. I am trying to earn my way to _____ and support our camp programs. I have many DELICIOUS flavors of popcorn and _____ is my favorite because _____! Can I count on your support to help fund my adventures?"

(Hand pen and order form to customer)

*When you have completed your presentation, be sure to thank everyone, even if they didn't buy anything!*

**www.Trails-End.com**

Trail's End
Over 73% goes to local Scouting

SCOUT SALES SCRIPT

**Practice this script to maximize sales.**
"Hello, my name is _____ and I'm with pack/troop _____. I am trying to earn my way to _____ and support our camp programs. I have many DELICIOUS flavors of popcorn and _____ is my favorite because _____! Can I count on your support to help fund my adventures?"

(Hand pen and order form to customer)

*When you have completed your presentation, be sure to thank everyone, even if they didn't buy anything!*

**www.Trails-End.com**

Trail's End
Over 73% goes to local Scouting

SCOUT SALES SCRIPT

**Practice this script to maximize sales.**
"Hello, my name is _____ and I'm with pack/troop _____. I am trying to earn my way to _____ and support our camp programs. I have many DELICIOUS flavors of popcorn and _____ is my favorite because _____! Can I count on your support to help fund my adventures?"

(Hand pen and order form to customer)

*When you have completed your presentation, be sure to thank everyone, even if they didn't buy anything!*

**www.Trails-End.com**

Trail's End
Over 73% goes to local Scouting

SCOUT SALES SCRIPT

**Practice this script to maximize sales.**
"Hello, my name is _____ and I'm with pack/troop _____. I am trying to earn my way to _____ and support our camp programs. I have many DELICIOUS flavors of popcorn and _____ is my favorite because _____! Can I count on your support to help fund my adventures?"

(Hand pen and order form to customer)

*When you have completed your presentation, be sure to thank everyone, even if they didn't buy anything!*

**www.Trails-End.com**

Trail's End
Over 73% goes to local Scouting

SCOUT SALES SCRIPT

**Practice this script to maximize sales.**
"Hello, my name is _____ and I'm with pack/troop _____. I am trying to earn my way to _____ and support our camp programs. I have many DELICIOUS flavors of popcorn and _____ is my favorite because _____! Can I count on your support to help fund my adventures?"

(Hand pen and order form to customer)

*When you have completed your presentation, be sure to thank everyone, even if they didn't buy anything!*

**www.Trails-End.com**

Trail's End
Over 73% goes to local Scouting

SCOUT SALES SCRIPT

**Practice this script to maximize sales.**
"Hello, my name is _____ and I'm with pack/troop _____. I am trying to earn my way to _____ and support our camp programs. I have many DELICIOUS flavors of popcorn and _____ is my favorite because _____! Can I count on your support to help fund my adventures?"

(Hand pen and order form to customer)

*When you have completed your presentation, be sure to thank everyone, even if they didn't buy anything!*

**www.Trails-End.com**

Trail's End
Over 73% goes to local Scouting

SCOUT SALES SCRIPT

**Practice this script to maximize sales.**
"Hello, my name is _____ and I'm with pack/troop _____. I am trying to earn my way to _____ and support our camp programs. I have many DELICIOUS flavors of popcorn and _____ is my favorite because _____! Can I count on your support to help fund my adventures?"

(Hand pen and order form to customer)

*When you have completed your presentation, be sure to thank everyone, even if they didn't buy anything!*

**www.Trails-End.com**

Trail's End
Over 73% goes to local Scouting

SCOUT SALES SCRIPT

**Practice this script to maximize sales.**
"Hello, my name is _____ and I'm with pack/troop _____. I am trying to earn my way to _____ and support our camp programs. I have many DELICIOUS flavors of popcorn and _____ is my favorite because _____! Can I count on your support to help fund my adventures?"

(Hand pen and order form to customer)

*When you have completed your presentation, be sure to thank everyone, even if they didn't buy anything!*

**www.Trails-End.com**

Trail's End
Over 73% goes to local Scouting

SCOUT SALES SCRIPT

**Practice this script to maximize sales.**
"Hello, my name is _____ and I'm with pack/troop _____. I am trying to earn my way to _____ and support our camp programs. I have many DELICIOUS flavors of popcorn and _____ is my favorite because _____! Can I count on your support to help fund my adventures?"

(Hand pen and order form to customer)

*When you have completed your presentation, be sure to thank everyone, even if they didn't buy anything!*

**www.Trails-End.com**

Trail's End
Over 73% goes to local Scouting

SCOUT SALES SCRIPT

**Practice this script to maximize sales.**
"Hello, my name is _____ and I'm with pack/troop _____. I am trying to earn my way to _____ and support our camp programs. I have many DELICIOUS flavors of popcorn and _____ is my favorite because _____! Can I count on your support to help fund my adventures?"

(Hand pen and order form to customer)

*When you have completed your presentation, be sure to thank everyone, even if they didn't buy anything!*

**www.Trails-End.com**

## SELLING TIPS

- **Be Neat** - Always wear your uniform
- **Be Prepared** - Know your products and what you are going to say
- **Maintain Eye Contact** - Be confident
- **Speak Loudly & Clearly**
- **Always Be Polite & Courteous**
- **Thank Everyone** - Even the people who don't buy anything
- **Keep Moving** - the more people you approach and talk to, the more popcorn you will sell
- **Keep Smiling**

## SAFETY TIPS

- **Buddy System** - Always have a buddy or adult with you when selling
- **House Rules** - Politely decline to enter a stranger's house unless an adult is with you
- **Money Matters** - Keep checks and cash in a Trail's End sale envelope with your name on it
- **Road Rules** - Walk on the sidewalk whenever possible and always look both ways when crossing the street
- **Curfew** - Never sell after dark


## SELLING TIPS

- **Be Neat** - Always wear your uniform
- **Be Prepared** - Know your products and what you are going to say
- **Maintain Eye Contact** - Be confident
- **Speak Loudly & Clearly**
- **Always Be Polite & Courteous**
- **Thank Everyone** - Even the people who don't buy anything
- **Keep Moving** - the more people you approach and talk to, the more popcorn you will sell
- **Keep Smiling**

## SAFETY TIPS

- **Buddy System** - Always have a buddy or adult with you when selling
- **House Rules** - Politely decline to enter a stranger's house unless an adult is with you
- **Money Matters** - Keep checks and cash in a Trail's End sale envelope with your name on it
- **Road Rules** - Walk on the sidewalk whenever possible and always look both ways when crossing the street
- **Curfew** - Never sell after dark

## SELLING TIPS

- **Be Neat** - Always wear your uniform
- **Be Prepared** - Know your products and what you are going to say
- **Maintain Eye Contact** - Be confident
- **Speak Loudly & Clearly**
- **Always Be Polite & Courteous**
- **Thank Everyone** - Even the people who don't buy anything
- **Keep Moving** - the more people you approach and talk to, the more popcorn you will sell
- **Keep Smiling**

## SAFETY TIPS

- **Buddy System** - Always have a buddy or adult with you when selling
- **House Rules** - Politely decline to enter a stranger's house unless an adult is with you
- **Money Matters** - Keep checks and cash in a Trail's End sale envelope with your name on it
- **Road Rules** - Walk on the sidewalk whenever possible and always look both ways when crossing the street
- **Curfew** - Never sell after dark

## SELLING TIPS

- **Be Neat** - Always wear your uniform
- **Be Prepared** - Know your products and what you are going to say
- **Maintain Eye Contact** - Be confident
- **Speak Loudly & Clearly**
- **Always Be Polite & Courteous**
- **Thank Everyone** - Even the people who don't buy anything
- **Keep Moving** - the more people you approach and talk to, the more popcorn you will sell
- **Keep Smiling**

## SAFETY TIPS

- **Buddy System** - Always have a buddy or adult with you when selling
- **House Rules** - Politely decline to enter a stranger's house unless an adult is with you
- **Money Matters** - Keep checks and cash in a Trail's End sale envelope with your name on it
- **Road Rules** - Walk on the sidewalk whenever possible and always look both ways when crossing the street
- **Curfew** - Never sell after dark

## SELLING TIPS

- **Be Neat** - Always wear your uniform
- **Be Prepared** - Know your products and what you are going to say
- **Maintain Eye Contact** - Be confident
- **Speak Loudly & Clearly**
- **Always Be Polite & Courteous**
- **Thank Everyone** - Even the people who don't buy anything
- **Keep Moving** - the more people you approach and talk to, the more popcorn you will sell
- **Keep Smiling**

## SAFETY TIPS

- **Buddy System** - Always have a buddy or adult with you when selling
- **House Rules** - Politely decline to enter a stranger's house unless an adult is with you
- **Money Matters** - Keep checks and cash in a Trail's End sale envelope with your name on it
- **Road Rules** - Walk on the sidewalk whenever possible and always look both ways when crossing the street
- **Curfew** - Never sell after dark

## SELLING TIPS

- **Be Neat** - Always wear your uniform
- **Be Prepared** - Know your products and what you are going to say
- **Maintain Eye Contact** - Be confident
- **Speak Loudly & Clearly**
- **Always Be Polite & Courteous**
- **Thank Everyone** - Even the people who don't buy anything
- **Keep Moving** - the more people you approach and talk to, the more popcorn you will sell
- **Keep Smiling**

## SAFETY TIPS

- **Buddy System** - Always have a buddy or adult with you when selling
- **House Rules** - Politely decline to enter a stranger's house unless an adult is with you
- **Money Matters** - Keep checks and cash in a Trail's End sale envelope with your name on it
- **Road Rules** - Walk on the sidewalk whenever possible and always look both ways when crossing the street
- **Curfew** - Never sell after dark

## SELLING TIPS

- **Be Neat** - Always wear your uniform
- **Be Prepared** - Know your products and what you are going to say
- **Maintain Eye Contact** - Be confident
- **Speak Loudly & Clearly**
- **Always Be Polite & Courteous**
- **Thank Everyone** - Even the people who don't buy anything
- **Keep Moving** - the more people you approach and talk to, the more popcorn you will sell
- **Keep Smiling**

## SAFETY TIPS

- **Buddy System** - Always have a buddy or adult with you when selling
- **House Rules** - Politely decline to enter a stranger's house unless an adult is with you
- **Money Matters** - Keep checks and cash in a Trail's End sale envelope with your name on it
- **Road Rules** - Walk on the sidewalk whenever possible and always look both ways when crossing the street
- **Curfew** - Never sell after dark

## SELLING TIPS

- **Be Neat** - Always wear your uniform
- **Be Prepared** - Know your products and what you are going to say
- **Maintain Eye Contact** - Be confident
- **Speak Loudly & Clearly**
- **Always Be Polite & Courteous**
- **Thank Everyone** - Even the people who don't buy anything
- **Keep Moving** - the more people you approach and talk to, the more popcorn you will sell
- **Keep Smiling**

## SAFETY TIPS

- **Buddy System** - Always have a buddy or adult with you when selling
- **House Rules** - Politely decline to enter a stranger's house unless an adult is with you
- **Money Matters** - Keep checks and cash in a Trail's End sale envelope with your name on it
- **Road Rules** - Walk on the sidewalk whenever possible and always look both ways when crossing the street
- **Curfew** - Never sell after dark