

# SCHOLARSHIP PROGRAM

Scouts in the Scholarship Program who sell at least **\$2,500** (online, face-to-face, or combination) in any calendar year\* ending on or before December 31, 2019 will have **6%** of their Qualified Sales count towards their own Trail's End Scholarship. Scouts accepted into the Scholarship Program for any calendar year\* ending on or before December 31, 2019 will be eligible to have **4%** of their Qualified Sales in calendar years\* 2020, 2021 and 2022 count towards their own Trail's End Scholarship. Once enrolled, 6% of their sales each calendar year\* ending on or before December 31, 2019 will go towards the scholarship, and 4% of their sales in calendar years\* 2020, 2021 and 2022 will go towards the scholarship. Reporting of sales is not automatic, and forms must be submitted to Trail's End each year following the guidelines below.

## SCHOLARSHIP RETIREMENT

The Scholarship Program is being discontinued for the Trail's End® Popcorn Sale for calendar years beginning on or after January 1, 2020, but a Scout accepted into the Scholarship Program with respect to calendar years ending on or before December 31, 2019 will be eligible to receive credit for sales in calendar years 2020, 2021 and 2022, subject to the Terms. The Scholarship Program will continue to be provided by Trail's End pursuant to the Terms for Scouts accepted into the Scholarship Program for calendar years ending on or before December 31, 2019, subject to Trail's End's right to terminate the Scholarship Program under the Terms.

## PROCEEDS ARE TAXABLE

If a Scout earns more than \$600\*\*, Trail's End will send a 1099 to the Scout for the year in which the payout was made. Even with a tax liability, the net proceeds from the program provide a positive benefit to participating Scouts.

Email [scholarship@trails-end.com](mailto:scholarship@trails-end.com) to request your scholarship account statement.

